


A Beginner's Mindset: Turning New Perspectives Into New Wisdom

Presented by Kristin Strunk
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It is impossible to begin to learn what one thinks one already knows.

Epictetus
55-135 AD

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Insights to help you...

- Describe a "beginner's mindset"
- Identify opportunities to leverage a beginner's mindset
- Help your team develop a beginner's mindset
- Turn your learning into wisdom

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Our Brains are Amazing & Efficient

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5

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7H1NK1NG 4B0U7 17.

6

When was the last time you did something for the first time?



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A Beginner's Mindset

EXPERT MINDSET

- ▶ Maintain a past track record
- ▶ Protect the status quo
- ▶ Look for data to confirm what is "known"
- ▶ Follow protocol

BEGINNER MINDSET

- ▶ Improvise
- ▶ Seek feedback and input
- ▶ Mobilize network quickly
- ▶ See possibilities in each question
- ▶ Discover new best practices

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Beginner's Mindset in Organizations

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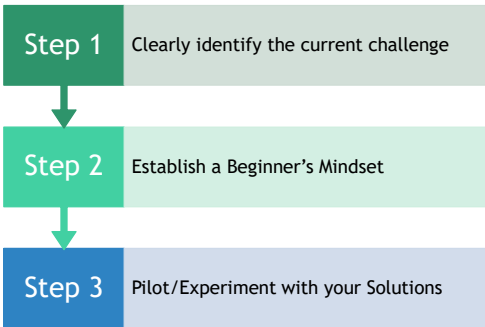


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Opportunities for a Beginner's Mindset



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Beginner's Mindset for Yourself & Your Team



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Tactics & Questions for Self

Ask naïve questions

Let go of the banana

Who do you know?

Find a mentor

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Tactics & Questions for Team

What would we do if...

Ask only questions

What stops us?

Craziest idea

Get outside

3-5 Years of Experience Required?

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From Knowledge to Wisdom



IN THE PROCESS
- NOT THE
SOLUTIONS OR
OUTCOMES



WHAT PART OF
THE PROCESS
TAUGHT YOU THE
MOST?



WHAT PART OF
THE PROCESS WAS
THE MOST
UNCOMFORTABLE?



PROGRESS VS.
PERFECTION

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Resources

- ▶ **Rookie Smarts: Why Learning Beats Knowing in the New Game of Work** by Liz Wiseman
- ▶ **3 Reasons Why the Ability to Learn is the New In-Demand Soft Skill**
 - ▶ <https://study.com/blog/3-reasons-why-the-ability-to-learn-is-the-new-in-demand-soft-skill.html>
- ▶ **These Are the Five Soft Skills Recruiters Want Most**
 - ▶ <https://www.fastcompany.com/40520691/these-are-the-five-soft-skills-recruiters-want-most>

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